

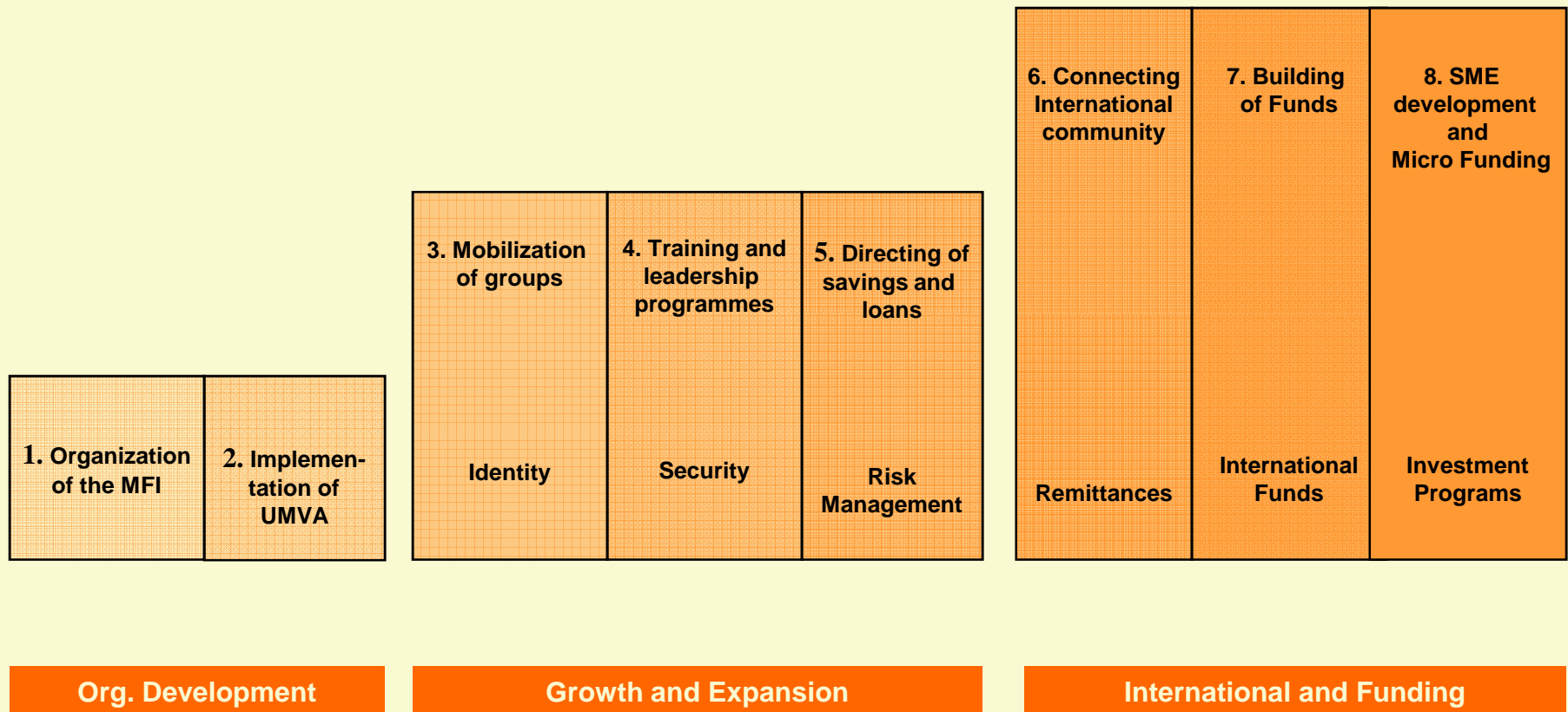
AUXFIN

## Organization Development

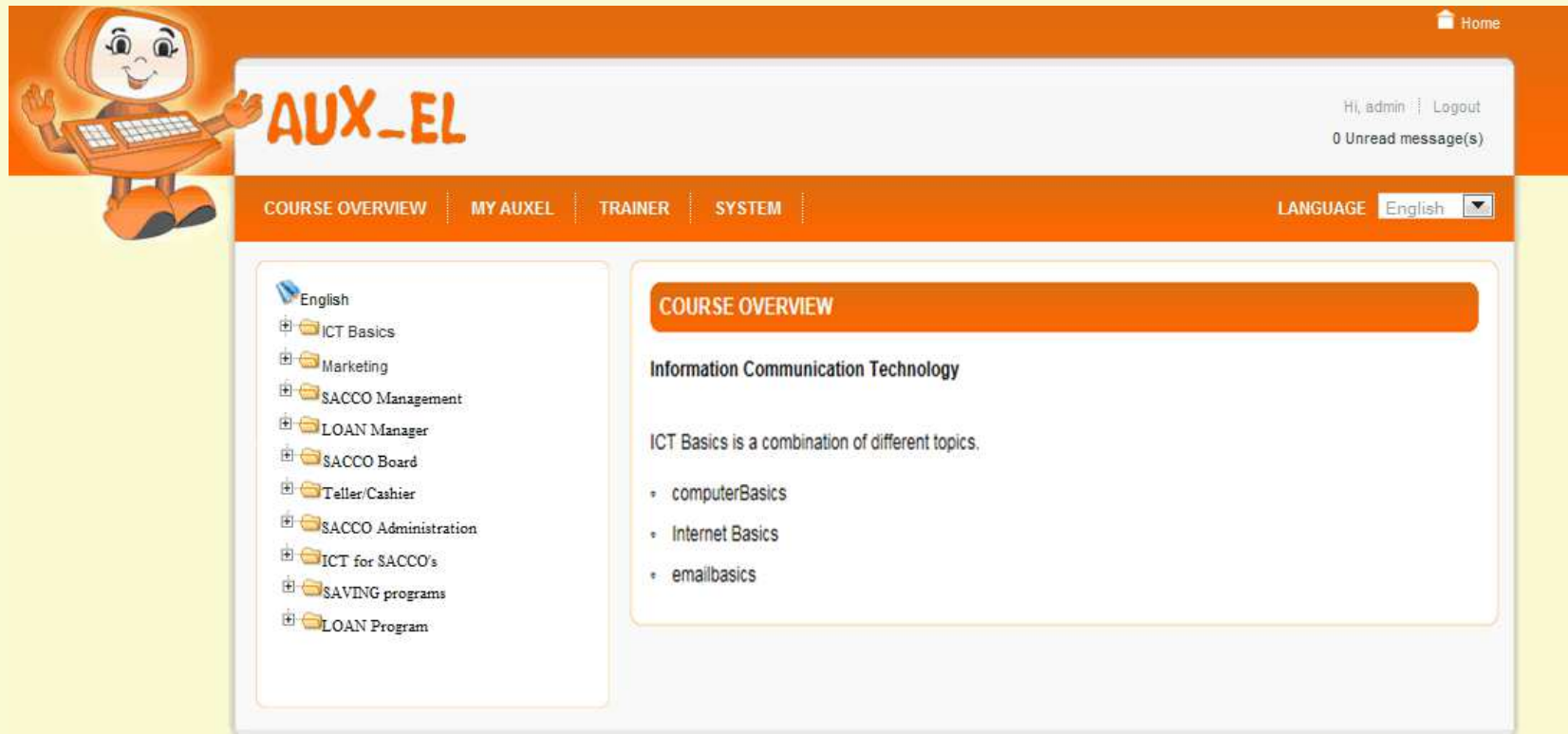
AUXFIN

## Development of the MFI

Organization Development  
Growth and Expansion  
International and Funding



- Capacity building, using new technology



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COURSE OVERVIEW | MY AUXEL | TRAINER | SYSTEM

LANGUAGE English

English

- ICT Basics
- Marketing
- SACCO Management
- LOAN Manager
- SACCO Board
- Teller/Cashier
- SACCO Administration
- ICT for SACCO's
- SAVING programs
- LOAN Program

**COURSE OVERVIEW**

**Information Communication Technology**

ICT Basics is a combination of different topics.

- computerBasics
- Internet Basics
- emailbasics

## Needs of Client

### Services at low cost

- Payments local and international
- Loans
- Savings
- eBanking

### Security

- Bank cards

### Computerization

- Reporting

### Communication

- Free of charge
- eMail, Chat, Phone, Video

### Computer training

- Basic ICT Training
- eLearning

## Needs of MFI

### Sustainability

- Profit
- More clients (2.000 -> 10.000)

### Computerization for bank

- Transparency
- Reporting
- Funds for loans
- Bank cards

### eBanking for clients

- Saving programs
- Loan tracking

### Payment solution

- Local transfers
- International transfers
- Payment solution

### Capacity building MFI & Clients

### Communication

### Supply Chain Development

## Needs of Government, Central Bank , Funders

### Registration

- Financials
- Loans
- Savings

### Audits

- **Audit reports**

### Security

- Bank cards

### Computerization

- Transparency
- Reporting

## Needs of MFI

### Sustainability

- Profit
- More clients (2.000 -> 10.000)

### Computerization for bank

- Transparency
- Reporting
- Funds for loans
- Bank cards

### eBanking for clients

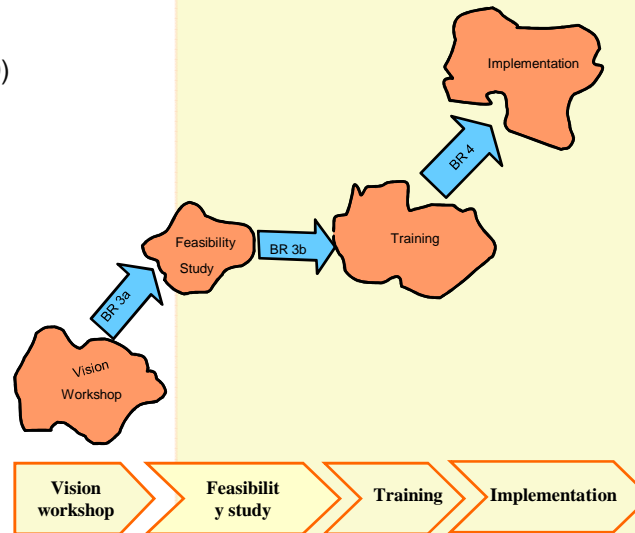
- Saving programs
- Loan tracking

### Payment solution

- Local transfers
- International transfers
- Payment solution

### Capacity building MFI & Clients

### Communication



## Results

### More Profit (+60.000 USD)

### More clients from new groups

### UMVA Bank with integrated Accounting

### Transparency by on-line system

### Automated reporting

### Local and international funds

### Cards (Bank and ID)

### UMVA Client installed

- Saving programs by UMVA
- Loan tracking by UMVA

### Payment solution

- Local transfers at no cost
- Remittances at low cost
- Payment solution (with cards)

### AUX-EL the eLearning module

### Communication (Phone Skype and email)

Problem 1 solved with improving quality and financial result

